

Medieval Times Dinner & Tournament has an exciting job opportunity that we would like to make you and members of your organization aware of. Please see the details of the position below. Feel free to contact me with any questions. Thank you!

Sales Representative (Outside Corporate Sales)

The most popular choice for individuals and large groups, Medieval Times Dinner and Tournament is North America's leading dinner attraction. Medieval Times employs over 1,600 employees throughout North America and Canada.

Medieval Times seeks a highly motivated, experienced (2 + years) sales professional for its Atlanta, GA location. This position requires strong communication and analytical skills, ability to develop strategies for securing new business and maintaining existing accounts.

Responsibilities include:

- Develop strategies for securing new business and maintaining existing accounts within the Corporate market segment
- Consistently meet monthly, quarterly, and yearly sales goals
- Develop and maintain positive relationships and communications with clients
- Participate in organizations pertaining to assigned market segments
- Keep abreast of changes in the community that affect assigned market segment
- Participate in trade shows, meetings, and marketing promotions as required
- Provide monthly report of activities within assigned market

Hospitality/Attraction industry experience strongly preferred. Bachelor's degree preferred.

This is a manager of accounts, not people; there are no direct reports to this position.

The position offers a competitive base salary plus lucrative commission program. Position also includes full benefits including medical, dental, 401(k), show discounts, and more! EOE, drug-free environment.

Interested candidates should submit resume, along with salary requirements, to:

michelle.lee@medievaltimes.com